

TECH. ENGINEERING, INCORPORATED "Concept to Reality" Specialists ISO 9002 Certified

January 21, 1988

Mr. Donald Robinson
 Delphi Energy & Engine Management Systems
 4800 S. Saginaw Street
 Flint, Michigan 48501-1360

CC: Ken S.
 John J.
 Trena T.
 FYI Q 1-22-98

Dear Mr. Robinson:

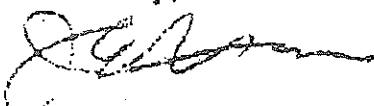
Per our discussion, I have listed NU TECH's sales to Delphi-E and sales to GMSPQ. The majority of our business took place towards the end of the year and does not truly reflect our annual sales rate with GM or Delphi. The estimated annual volumes are the ones used during the quoting process.

CUSTOMER	PART NUMBER	PART NAME	PIECE PRICE	ESTIMATED ANN VOL	1987 Dollars	Estimated 1988 Dollars
Delphi	5638496	CAP	1.0500	Service	2,833	3,000
Delphi	6471223	BODY VALVE	8.3800	Service		500
Delphi	5638233	SEAL SUPPORT	0.8500	Service		500
Delphi	10243283	F RESERVOIR	0.5001	130,000	45,857	78,193
Delphi	15624642	CK RESERVOIR	1.8876	725,000	144,453	1,150,938
Delphi	15721555	S-328 RESERVOIR	1.0020	280,000	2,984	276,120
Delphi	26554083	CH RESERVOIR	2.0000	280,000	433,537	520,000
Delphi	15721556	S-330 RESERVOIR	1.7500	350,000	29,288	612,500
Delphi	15701701	S-10 RESERVOIR	1.3800	100,000	7,582	138,000
Delphi	25140108	ARM	0.1340	2,100,000		283,500
Delphi	25160694	RESERVOIR	1.8000	4,200,000	334,874	7,812,000
Total					1,001,100	10,873,251

GM SPO	15553838	Grille	19.7000	6,829	0	138,501
GM SPO	15553639	Grille	19.7000	6,840	0	130,808
GM SPO	15554910	Grille	19.7000	8,228	0	122,852
GM SPO	15554911	Grille	19.7000	11,685	0	230,302
Total						620,253

Please call if you need additional information.

Sincerely,



Joe Harris,
 Director, Marketing & Sales

Post-It® Fax Note	7671	Date	2/2/98	# of pages	1
To	Trena T. Patrick		From	John J. Harris	
Co./Dept.	Delphi E Flint		Co.	Delphi-E And	
Phone #			Phone #	8324 2768	
Fax #	8-387 8016		Fax #	2618	

